



DMB REALTY NETWORK™

## Real Estate Sales Strengthen for DMB Realty Network's Forest Highlands

*~ A Bight Light in A Challenging Real Estate Market ~*

FLAGSTAFF, AZ August 31, 2010 – [DMB Realty Network, Forest Highlands](#), a premier team of on-site real estate experts in the exclusive community of Forest Highlands, increased year over year sales by 25%.

In a state that has been plagued with declining real estate sales, DMB Realty Network, Forest Highlands has increased sales 25% over their 2009 year-to-date. When asked about the contributing success factors, [Donald D. Kent, President and CEO of DMB Realty Network](#) said, “We represent an amazing community and have a very knowledgeable and dedicated sales team.”

Located at the gates of Forest Highlands, DMB Realty Network is devoted exclusively to sales within the community. “Our dedication enabled us to build a superior sales team who understands both the history and the incredible value of this community,” said [Bonnie Ligouri, Regional Vice President and Branch Manger](#). “2010 has been an advantageous year,” said Larry Appleby, General Manager of Forest Highlands. “The expanding demographic populations, ranging from young singles and families to those enjoying the relaxing years of semi-retirement, took advantage of the many events held within the community.”

Forest Highlands, a private golf community located in the cool high mountains of Arizona, is the top rated community in the state. Established in 1987, Forest Highlands continues to enjoy financial strength and success. “Forest Highlands is not experiencing the financial problems being encountered by most of the other luxury golf clubs,” said Bernie Barry, CPA and auditor, The Forest Highlands Association. This key factor combined with its many amenities; [two championship golf courses](#), one rated #1 in the state and #5 in the nation, two club houses, swimming pools, tennis courts, fishing, kids programs and miles of walking trails, continue to make it the community of choice year after year.

[DMB Realty Network](#) says it is never easy to increase sales in a declining market, but with an incredible community like Forest Highlands and the dedication of an excellent sales team, anything is possible.

### **About DMB Realty Network, Forest Highlands**

DMB Realty Network, Forest Highlands is the on-site broker team located at the gates of Forest Highlands in Flagstaff, Arizona. The veteran team serves as the personal community concierge, providing a full range of custom services to buyers, sellers and builders. More information about DMB Realty Network's Forest Highlands can be found at [www.dmbnforesthIGHLANDS.com](http://www.dmbnforesthIGHLANDS.com)

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